



Perceptive Navigation, LLC  
855 N. Wolfe St.  
Baltimore, MD 21205

Re: Letter of Commitment

To Whom It May Concern,

Perceptive Navigation, LLC is an early-stage medical device company developing minimally-invasive, point-of-care solutions for interventional radiologists, cardiologists, and emergency medicine physicians. Our first product, the Vu-Path Ultrasound System, has been designed to address the unmet needs for central vascular access. Vu-Path offers a novel, intuitive approach to ultrasound needle guidance by ensuring that the needle is “always in plane”. More intuitive point-of-care procedures will result in fewer complications, increased efficiency, and reduced economic burden to hospital systems. The Vu-Path Ultrasound System consists of three components: 1) a unique, small aperture, high resolution transducer, 2) a backend laptop or tablet to display the images, and 3) a procedural kit, including a single-use, plastic sheath for each procedures. We anticipate our first FDA approval in 2018.

Perceptive has been collaborating with WinProbe for about three years on integrating our proprietary Vu-Path transducer with WinProbe’s UltraVision laptop. We have chosen WinProbe, as our partner because of their low-cost, high performance ultrasound machines. Furthermore, WinProbe’s team of engineers have been creative, responsive, and competent during our collaboration. Simply stated, they have been fantastic partners.

Perceptive is committed to continuing our collaboration with WinProbe as we work toward our regulatory filings and initial commercialization for Vu-Path. Indeed, we view WinProbe as a critical partner in our journey to bring our novel products to market. We look forward to continuing our synergistic relationship in the coming years.

Sincerely,

*Todd Chappell*

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